

BAY BUILDING INDUSTRIES ASSOCIATION

MAKING AN IMPACT UNDER THIS ROOFLINE

BUILDERS. TRADES. ASSOCIATES. LEADERS. THERE'S A PLACE FOR YOU HERE.



2026-2027 MEMBERSHIP GUIDE

RESIDENTIAL • COMMERCIAL • SINCE 1973

Serving Bay, Calhoun, Franklin, Gulf, Holmes, Jackson & Washington Counties

#TeamBBIA #MakingAnImpactUnderThisRoofline

WELCOME TO THE BBIA

Every home, storefront, school and office across our seven counties started with people like you: a builder with a plan, a supplier who came through, a trade pro who showed up early and stayed late. The Bay Building Industries Association brings all of those people together under one roof.

Our theme this year says it simply: we are Making an Impact Under This Roofline. You see that impact at city hall, in Tallahassee and in Washington. You see it in classrooms where students pick up a tool for the first time, in scholarships that help them keep going, and in the handshakes over lunch that turn into the next job.

Whether you have been in the business for forty years or four months, there is a seat for you here. Come to a Lunch & Learn. Join a committee. Bring a friend to the Clay Shoot. When you are ready, apply online. It only takes a few minutes.

I would love to hear from you. Email me any time at Stacy@BayBIA.org.

See you under the roofline,

Stacy Roberts

Chief Executive Officer



Stacy Roberts

Chief Executive Officer

Stacy@BayBIA.org

WHO WE ARE

The Bay Building Industries Association (BBIA) is a nonprofit trade association for the residential, commercial and remodeling building industry across Bay, Calhoun, Franklin, Gulf, Holmes, Jackson and Washington Counties.

We were chartered in 1973 and took the Bay Building Industries Association name in 2013. We are proud to be the local chapter of the Florida Home Builders Association (FHBA) and the National Association of Home Builders (NAHB).

BBIA is one strong voice for builders, contractors, developers, suppliers and the professionals who support them. We advocate for smart growth, grow the next generation of skilled workers, and create real opportunities to connect and give back across Northwest Florida.

1973

CHARTERED

7

COUNTIES SERVED

3-in-1

BBIA + FHBA + NAHB



BBIA members learning, connecting and advocating together.



ONE MEMBERSHIP, THREE LEVELS

THE 3-IN-1 VALUE

One membership. Three levels of advocacy, education and savings. When you join BBIA, you also become a member of the Florida Home Builders Association and the National Association of Home Builders.



LOCAL BBIA

Your neighbors and your market. Lunch & Learns, committees, the member directory, local advocacy on permitting and impact fees, and events across seven counties.

STATE FHBA

Your voice in Tallahassee. Statewide advocacy through FHB PAC, the Southeast Building Conference (SEBC), state programs like HBA Rebates and Small Business Growth Partners.

NATIONAL NAHB

Your voice in Washington, D.C. Research, education, BUILD-PAC, the International Builders' Show (IBS) and NAHB Member Savings with national companies.

Builder and Associate membership includes state (FHBA) and national (NAHB) membership. Learn more: BayBIA.org/join-the-bbia (video: "The Power of 3-in-1 Membership"), BayBIA.org/fhba and BayBIA.org/nahb-benefits.

MEMBERSHIP TYPES & DUES

Annual dues. Dues are not changing in 2027.

TYPE	ANNUAL DUES	WHO IT IS FOR
Builder	\$800	Licensed RC, CBC, CRC and CGC contractors only.
Associate	\$800	Suppliers, manufacturers, subcontractors, architects, engineers, real estate, lenders, insurance and other professionals who support the industry.
Affiliate	\$150	Additional offices or people added to a main Builder or Associate membership, so they can have their own web listing, use member benefits, earn Spike credit and register for FHBA and NAHB events.
Professional Women in Building Council	\$125	An add-on for BBIA members (the main member of record or an Affiliate). Open to men and women. Have your NAHB pin number handy when you apply.

- Builder, Associate and Affiliate dues include FHBA and NAHB membership.
- The **BBIA membership application** explains payment details, including credit card fees, plus tax deductibility and PAC allocations.

BENEFITS OF MEMBERSHIP



A packed room at a BBIA Lunch & Learn

01

Networking

Meet builders, trades and suppliers at monthly Lunch & Learns, BBIA events, committee gatherings and socials. Relationships here turn into referrals.

02

Member Promotion

Get listed in the member directory that powers Find a Pro, and put your brand in front of the industry through sponsorships, the Industry Partner Program and The BBIA Bustle.

03

Industry Advocacy

Our Government Affairs & PAC Committee speaks up on codes, permitting, impact fees and local development, alongside FHBA in Tallahassee and NAHB in Washington.

04

Community Impact

Give back through the Scholarship Home, the Parade of Homes, the Home Expo and hands-on volunteer days across our seven counties.

05

Workforce Development

Help grow tomorrow's workforce through the Education & Workforce Taskforce, Future Builders of America, Career Days and mentoring.

06

Professional Reputation

Stand with a respected association that has served this region since 1973 and counts over 250 member companies.

07

Education

Hear from regional and national leaders at Lunch & Learn, and tap FHBA and NAHB education, SEBC and the International Builders' Show.

08

Member Savings

HBA Rebates for builders and remodelers, a no-cost Business Plan of Action from Small Business Growth Partners, plus FHBA and NAHB member savings. See BayBIA.org/member-savings.

09

3-in-1 Membership

One membership gets you BBIA, FHBA and NAHB. That is local, state and national resources and influence for one set of dues.



COMMITTEES: FIND YOUR PEOPLE

When great people come together, amazing things happen. Committees are where members lead, learn and make friends. To get involved in any of them, email Stacy@BayBIA.org.



ADVOCACY

Government Affairs & PAC

The voice of the building industry from city hall to the state Capitol to Capitol Hill. Tracks ordinances, fees and regulations, works with city and county officials, coordinates with FHBA and NAHB, and supports pro-growth candidates.

BayBIA.org/governmentaffairsandpac



NEXT GENERATION

Education & Workforce Taskforce

Industry pros and community leaders bridging the skills gap through school programs, Future Builders of America, hands-on experiences, mentoring and BBIA scholarships.

BayBIA.org/educationworkforce



GROW BBIA

Membership Committee

The heart of BBIA. Welcomes new members, runs fun membership drives and challenges, supports FHBA and NAHB drives, and celebrates our Spike Club recruiters.

BayBIA.org/membershipcommittee



COMMERCIAL

BBIA Commercial

For members who build, design or support commercial projects: developers, contractors, trades, architects, engineers and suppliers. Focused on networking, business development, community presence and education.

BayBIA.org/commercial



WOMEN IN BUILDING

Professional Women in Building

A council of women from builders, banks, suppliers, the skilled trades and more, breaking down barriers to entry for women in construction through education, mentoring and networking. Open to men and women.

BayBIA.org/pwb



UNDER 45

Young Professionals

For members, or anyone at a member company, under 45 who want to grow their career, network and leadership. Social mixers, career workshops, guest speakers, jobsite tours and community service.

BayBIA.org/youngprofessionals



SIGNATURE EVENTS

Fun Committee

The crew behind BBIA's signature events, from the Home Expo and Parade of Homes to golf, bowling and the Christmas Banquet. Good times that bring members together and help fund the association beyond dues.

BayBIA.org/fun-committee



HELP WHEN YOU CAN

Member Volunteers

Not ready to join a committee? Jump in one event or one afternoon at a time: the Parade of Homes, the Home Expo, tournaments and more.

BayBIA.org/committees

MARK YOUR CALENDAR

MONTHLY EVENTS

Lunch, learning and networking every month. This is where business gets done and friendships get built.



Lunch & Learn

Monthly at Capt. Anderson's Event Center, 5550 N. Lagoon Drive, Panama City Beach, 11:30 AM to 1:15 PM. A keynote from a regional or national leader, lunch and great networking. Open to members and nonmembers, so bring a guest.

BayBIA.org/lunch-learn



BBIA Commercial

A monthly lunch meeting with networking, announcements, a scheduled presentation and open floor discussion.

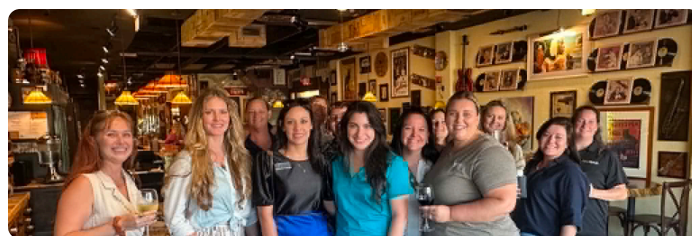
BayBIA.org/commercial



PWB Wine Down Wednesday

Held monthly at Burgunbarrel in St. Andrews. Evening networking for women in building, hosted by the Professional Women in Building Council.

BayBIA.org/pwb



Other events come up all year and plans can change, so check the [BBIA events calendar](http://members.BayBIA.org/calendar) at members.BayBIA.org/calendar for current dates, times and places.

OUR TWO SIGNATURE SHOWS



SIGNATURE SHOW

HOME EXPO

January 29 to 30, 2027

The Boardwalk Beach Convention Center, Panama City Beach

Our family friendly home show with 60+ local exhibitors, seminars, live demos and kids' workshops. Members can exhibit and meet homeowners face to face.



SIGNATURE SHOW

PARADE OF HOMES

June 4-6 and June 11-13, 2027

Homes across our region

Two weekends of new homes from local builders, open for the community to tour. A showcase for builders, designers and the trades, with homes featured in the Parade of Homes magazine.

WORK HARD, PLAY HARD

ANNUAL EVENTS

Run by our Fun Committee and loved by members, sponsors and friends, these events come around every year. Scan the code to check dates on the BBIA events calendar.



Scholarship Home

Built with donated and discounted labor and materials from BBIA members. Sale proceeds fund scholarships and workforce programs. BBIA has awarded more than \$207,000 in scholarships to 225+ students.



Golf Tournament

A BBIA tradition for more than 35 years. A day on the course with members, friends and sponsors.



Clay Shoot

Held every year at the Bay County Shooting Range. A morning on the range with friends, teams and sponsors.



Deep Sea Fishing Charter

A day on the Gulf with fellow members, leaving from Capt. Anderson's Marina.



Bowling Tournament

Team up and bowl for bragging rights.



Christmas Awards & Installation Banquet

Our year end celebration, where we announce BBIA award winners and install the new officers.

State & national

SEBC: July 21-22, 2027, Orlando, FL. FHBA's Southeast Building Conference. Members go for education, products and networking.

IBS: February 2-4, 2027, Las Vegas, NV. NAHB's International Builders' Show, the world's largest annual light construction show, for new products and experts.



Check the dates

Event dates change from year to year. Scan for the BBIA events calendar.

members.BayBIA.org/calendar

Want to sponsor, donate a prize or volunteer at an event? Email Stacy@BayBIA.org.



ADVOCACY & THE BBIA PAC

The building industry is shaped by decisions made in government every day, from land use and zoning to building codes and workforce. Our Government Affairs & PAC Committee makes sure our members have a seat at the table.

Locally, we work with elected officials and track issues like impact fees and permitting. In Tallahassee, we work through FHBA and its FHB PAC. In Washington, we work through NAHB and BUILD-PAC. Members join Legislative Days and Capitol Hill visits.

WHY IT MATTERS

- Housing stays affordable and attainable
- Builders and trades have access to a skilled workforce
- Unnecessary regulatory burdens get challenged
- Members' businesses and livelihoods are protected



Invest in the BBIA PAC

The BBIA PAC turns advocacy into action. It is not a donation. It is an investment in your business, your industry and your community.

\$100

Groundbreaker

\$250

Framing Advocate

\$500

Blueprint Club

\$1,000

Industry Investor Club

\$2,500

Cornerstone Investor

Higher levels include tickets to the Champions of the Industry Dinner, logo recognition and PAC gear. See every benefit at BayBIA.org/governmentaffairsandpac.



WORKFORCE & SCHOLARSHIPS

Our Education & Workforce Taskforce inspires the next generation of builders and tradespeople and helps them find their way into the industry.

- Future Builders of America chapters that give high school students hands-on training, mentoring and leadership
- Career Days at local schools that introduce students to careers in the industry
- Partnerships with the Boys & Girls Club, Girls Inc and the Construction Academy
- Mentoring and connections to member companies for internships and apprenticeships
- BBIA scholarships for students pursuing construction and the trades, funded by the Scholarship Home



YOUR MEMBER TOOLKIT

1

Get Found: Find a Pro

When homeowners need a builder, remodeler or trade pro, BBIA sends them to Find a Pro. Members are listed in the builder and associate directories, searchable by trade, ZIP code and distance, with quick category tiles for storm help like roofing, windows and water damage.

BayBIA.org/find-a-pro

2

Your Account: the Info Hub

Your BBIA member account, open 24/7 at members.BayBIA.org. Pay invoices, check billing history, and keep your company listing, photos and contacts current. First time? Create your login with the email address BBIA has on file for you.

BayBIA.org/info-hub

3

Save: Member Savings

Your 3-in-1 membership comes with programs that can save your business money: HBA Rebates for builder and remodeler members, a Business Plan of Action from Small Business Growth Partners at no cost to you, and FHBA and NAHB member discounts on vehicles, building products, shipping, technology and more.

BayBIA.org/member-savings



Stay Informed: The BBIA Bustle

Our online magazine and yearbook, out on the 1st of every month: what we did, what is coming up, photo galleries, award winners and industry news. Read it at BBIABustle.com. Members can also join the BBIA Commercial, Young Professionals and Membership Committee Facebook groups.

BBIABustle.com

Share your BBIA moments with **#TeamBBIA** **#MakingAnImpactUnderThisRoofline**

LEADERSHIP

Our mission: to promote improved building trade practices and community participation in local construction related projects and programs.

BBIA is a Florida not for profit 501(c)(6) association governed by its bylaws and led by a volunteer Board of Directors of builder and associate members, elected by the membership. Meet the current Board of Directors at BayBIA.org/board-of-directors.

Staff: Stacy Roberts, Chief Executive Officer



BBIA leaders at FHBA

ANNUAL INDUSTRY PARTNER PROGRAM

Put your business in front of the Bay building industry all year long, and invest in the association that supports it. Partners get logo placement on BayBIA.org and at events, recognition in The Bustle and on social media, and event perks. Multiple partners are welcome at every level.

Brand Recognition

Logo placement on BayBIA.org, event banners and marketing materials.

Event Sponsorships

Visibility at flagship events like the Home Expo, Golf Tournament and Clay Shoot.

Networking

Connect with industry leaders, potential clients and key stakeholders.

Priority Access

Be first to know about BBIA initiatives, workshops and opportunities.

Special Recognition

Shout-outs at events, in newsletters and across BBIA's digital platforms.

SILVER \$4,000

ANNUALLY

Solid visibility across our events and communications.

- Logo and link on the BBIA homepage
- Logo at all BBIA events, including Lunch & Learn table tops
- Bustle partner strip in every issue, plus 1 business spotlight a year
- Tagged on social media with each Bustle issue
- 1 social announcement and 1 Facebook spotlight a year
- Logo in all outgoing BBIA emails
- 1 complimentary registration to each Lunch & Learn
- Sign sponsor at the Golf Tournament and the Clay Shoot

GOLD \$7,000

ANNUALLY

Valuable visibility at key events and across BBIA's digital platforms.

- Homepage logo and link, plus an enhanced listing at the top of your directory section
- Logo at all BBIA events, including Lunch & Learn table tops
- Bustle partner strip in every issue, 1 business spotlight a year and 1 featured Bustle ad per quarter
- Tagged on social media with each Bustle issue
- 2 social announcements and 2 Facebook spotlights a year
- Logo in all outgoing BBIA emails
- 2 complimentary registrations to each Lunch & Learn, and sponsorship of one Lunch & Learn
- Sponsor one BBIA Social
- Home Expo booth space and Clay Shoot tent sponsor
- 2 Christmas Banquet registrations and a half page Parade of Homes magazine ad

PLATINUM \$10,000

ANNUALLY

Premium exposure across our most visible platforms and events.

- Homepage logo and link, plus enhanced placement at the top of the membership directory
- Logo prominently at all BBIA events, on screen and on Lunch & Learn table tops
- Bustle partner strip in every issue, 2 business spotlights and 1 full Partner Spotlight story a year, plus a featured Bustle ad every month
- Tagged on social media with each Bustle issue
- Quarterly social announcements and 4 Facebook spotlights a year
- Logo in all outgoing BBIA emails
- 4 complimentary registrations to each Lunch & Learn, and sponsorship of one Lunch & Learn
- Sponsor or host one BBIA Social
- Home Expo exhibitor booth and tent sponsor at the Clay Shoot and Golf Tournament
- A table at the Christmas Banquet and a full page Parade of Homes magazine ad

Bullets are a short form. The full benefit wording at [BayBIA.org/annualindustrypartner](https://www.baybia.org/annualindustrypartner) governs. Want a custom package? Email Stacy@BayBIA.org or call 850-890-8554.

READY TO JOIN?



SCAN TO APPLY

[members.BayBIA.org/
member-application](https://members.BayBIA.org/member-application)

Joining takes just a few minutes online. Scan the code or visit the BBIA membership application.

- 1 Pick your membership**
Builder, Associate, Affiliate or the PWB Council add-on. Not sure which fits? Just ask.
- 2 Apply online**
Have your company details handy, plus your license number if you are applying as a Builder.
- 3 Set up your Info Hub**
Log in at members.BayBIA.org to pay your invoice and polish your directory listing.
- 4 Show up**
Register for your first Lunch & Learn or the Christmas Banquet, pick a committee and come say hello.

THERE'S A PLACE FOR YOU HERE

- Residential & commercial builders
- Remodelers, roofers, electricians, plumbers & HVAC pros
- Subcontractors & trades professionals
- Suppliers, manufacturers & distributors
- Architects, designers & engineers
- Lenders, insurance providers & real estate agents
- Marketers, tech experts & industry service providers
- Business owners, team members, students & retirees



Questions? I am happy to help.

Stacy Roberts

Chief Executive Officer

Stacy@BayBIA.org

[850-890-8554](tel:850-890-8554)

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#TeamBBIA #MakingAnImpactUnderThisRoofline



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BayBIA.org

223 Forest Park Circle, Panama City, FL 32405

A PROUD CHAPTER OF

FHBA
FLORIDA HOME BUILDERS
ASSOCIATION

NAHB
National Association
of Home Builders

#TeamBBIA #MakingAnImpactUnderThisRoofline